FALL 2022



Advisor Insights

Quarterly News & Resources for Professional Advisors

Aloha <<First Name>>,

Thank you for serving your clients and caring about our community.

As the end of the year approaches, many of your clients will be relying on you to maximize their tax savings. Charitable giving can be an excellent solution to meet both their financial and philanthropic goals.

At Hawai'i Community Foundation, we want to equip you with the tools and resources you need to help your charitably inclined clients achieve their goals and make your job easier. We appreciate your work and are happy to partner with you whenever you need us.

In this issue, we share some tax-wise giving opportunities, identify a bright spot in a bear market, and offer professional advisor advice from a "humble, handsome Hawaiian."

Wishing you a happy, healthy holiday season and a prosperous new year!

Dear W. Lyew

Jen-L W. Lyman Senior Director of Gift Planning & Advisor Relations Hawai'i Community Foundation (808) 566-5596







Latest News



Bright Spots in the Midst of Economic Challenges

Even during a bear market, there are opportunities to help clients save on taxes and still help the community. **Read More**



Ending the Year Well!

Before your clients ring in the new year, make sure they have maximized their charitable giving for 2022. Gifts made to a charitable fund by Dec. 31 will earn them a tax deduction for the current year while supporting the causes they love for years to come. **Read More** for a few tips to help you start the conversation.



HCF: Year-end Charitable Gifts and Grantmaking

Be sure your client's 2022 donation meets tax year deadlines! Here are important dates to keep in mind. **Read More**



Advisor Highlight

4 Great Ways to Help your Clients Reach their Philanthropic Goals



Partnering with HCF can be a great way to help your clients achieve their financial and charitable goals. We spoke with Kumu Belcher, one of HCF's 2022 Outstanding Professional Advisors in Philanthropy, and HCF philanthropy advisor Malu Debus to learn a few of their most effective strategies for educating clients and maximizing their philanthropic efforts. **Read More**



Events



Professional Advisor Pā'ina! Celebrating this year's Outstanding Professional Advisors in Philanthropy

More than 100 people gathered recently at the newly renovated HCF offices to celebrate this year's outstanding professional Advisors in Philanthropy. William "Kumu" Belcher, Esq. of Hawai'i Island, Jennifer H. Rappenecker, AAMS from Maui, Sherman T. Shiraishi, Esq. of Kaua'i, and O'ahu's Curtis B.K. Yuen, Esq. were this year's honorees. All in attendance enjoyed good food, great drinks, and fun camaraderie as the professional advisor community celebrated in person for the first time in more than

two years. To see more unforgettable moments from this fun evening, check out our **photo gallery**.



Visit HCF's professional advisors **webpage** or download our mobile **app** for useful, exclusive tools and tips to help you better serve your clients. With your busy schedules, we want our resources to be accessible, informative and spark inspiration that you can bring into your practice.

View Resources









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